



STATE OF IOWA  
MASTER AGREEMENT

MA# 005 CTTSB0026 4  
EFFECTIVE BEGIN DATE: 09-01-2005  
EXPIRATION DATE: 08-31-2007  
PAGE: 1 of 4

BUYER : ASHLEY SUPER  
ashley.super@iowa.gov  
515-281-7073

FOB FOB Dest, Freight Prepaid

PAYMENT TERMS (%): DAYS:

**VENDOR:**

EmbarkIT Inc  
1303 50th St Ste 100

West Des Moines, IA 50266  
USA

**VENDOR CONTACT:**

Anita Messerschmidt

PHONE: 515-440-1451

EXT: 202

EMAIL: anita@embarkit.com

VENDOR #: 20260633400

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**DESCRIPTION OF ITEMS CONTRACTED**

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COMPUTER ACCESSORIES (TSB Contract) See Instructions below

State Agencies may purchase from this State of Iowa Targeted Small Business (TSB) without competitive selection on purchases of less than \$5,000.00

Call contractor for details and prices on products and services including:

IT SERVICES including Network Upgrades; MS Exchange Migrations; Managed Services; Server Consolidations; Wireless Implementations; Network Security; Cisco Implementations; Evening/Weekend Projects; Break-Fix Repairs; Virus Removal; Printer Preventative Maintenance; Spam Filtering; Moves/Adds/Changes.

SALE AND SUPPORT OF HARDWARE including 3Com; APC; Belkin; Cisco; Dell; Epson; HP; Hyundai; IBM; Infocus; Juniper; Lexmark; Liebert; Linksys; MultiTech; NEC; Net Equalizer; Net Integration; Nortel; Palm; Panasonic; Polycom; Proxim; Samsung; Sony; Toshiba; Tripp Lite; Viewsonic; WatchGuard

SOFTWARE including Adobe; CA; Linux; Macromedia; McAfee; Microsoft; Network Assoc; Nitix; Novell; Symantec; Trend Micro; Unix; Veritas

See Line Card attached.

**RENEWAL PERIODS**

FROM 09-01-2006 TO 08-31-2007  
FROM 09-01-2007 TO 08-31-2008  
FROM 09-01-2008 TO 08-31-2009  
FROM 09-01-2009 TO 08-31-2010  
FROM 09-01-2010 TO 08-31-2011  
FROM 09-01-2011 TO 08-31-2012

**THRESHOLDS**

MINIMUM ORDER AMOUNT:

MAXIMUM ORDER AMOUNT:

NOT TO EXCEED AMOUNT:

**AUTHORIZED DEPARTMENT**

ALL

**TOTAL \$0.00**

VENDOR:

\_\_\_\_\_

APPROVED BY:

\_\_\_\_\_

THIS MA IS SUBJECT TO THE TERMS AND  
CONDITIONS ATTACHED HERETO.  
PLEASE SEE ATTACHMENTS FOR  
FURTHER DESCRIPTIONS.



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000		204	\$0.000000
				\$0.000000
2	0.00000		COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS 206	\$0.000000
				\$0.000000
3	0.00000		COMPUTER HARDWARE AND PERIPHERALS FOR MINI AND MAIN FRAME CO 207	\$0.000000
				\$0.000000
4	0.00000		COMPUTER ACCESSORIES AND SUPPLIES 209	\$0.000000
				\$0.000000
5	0.00000		COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGR 918	\$0.000000
				\$0.000000
6	0.00000		CONSULTING SERVICES 725	\$0.000000
				\$0.000000
7	0.00000		RADIO COMMUNICATION, TELEPHONE, AND TELECOMMUNICATION EQUIPM 2077561	\$0.000000
				\$0.000000
8	0.00000		PROJECTORS, LCD (COMPUTER) 65529	\$0.000000
				\$0.000000
			Cameras, Digital Type (Incl. Digital Network Cameras)	



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## **TERMS AND CONDITIONS**

### **Incorporation**

The Request for Proposal and/or bid documents for this project and the vendor's proposal in response to the RFP or Bid together with any clarifications, attachments, appendices, or amendments of the State or the Vendor are incorporated into this Contract by reference as if fully set forth in this Contract.

### **Remedies upon Default**

In any case where the vendor has failed to deliver or has delivered non-conforming goods and/or services, the State shall provide a cure notice. The notice to cure shall state the maximum length of time the vendor has to cure. If after the time period stated in the notice to cure has passed, the vendor continues to be in default, the State may procure goods and/or services in substitution from another source and charge the difference between the contracted price and the market price to the defaulting vendor. The State's Attorney General shall be requested to make collection from the defaulting vendor.

### **Force Majeure**

Force majeure includes acts of God, war, civil disturbance and any other causes which are beyond the control and anticipation of the party affected and which, by the exercise of reasonable diligence, the party was unable to anticipate or prevent. These provisions of force majeure also apply to subcontractors or suppliers of the Vendor. Force majeure does not include financial difficulties of the Vendor or any associated company of the Vendor, or claims or court orders that restrict the Vendor's ability to deliver the goods or services contemplated by this Agreement. Neither the Vendor nor the State shall be liable to the other for any delay or failure of performance of this Agreement caused by a force majeure, and not as a result of the fault or negligence of a party.

### **Subcontractors**

The successful vendor shall be responsible for all acts and performance of any subcontractor or secondary supplier that the successful vendor may engage for the completion of any contract with the State. A delay that results from a subcontractor's conduct, negligence or failure to perform shall not exempt the vendor from default remedies. The successful vendor shall be responsible for payment to all subcontractors and all other third parties.

### **Termination-Non-Appropriation**

Notwithstanding any other provision of this contract, if funds anticipated for the continued fulfillment of this contract are at any time not forthcoming or insufficient, either through the failure of the State to appropriate funds, discontinuance or material alteration of the program for which funds were provided, then the State shall have the right to terminate this contract without penalty by giving not less than thirty (30) days written notice documenting the lack of funding, discontinuance or program alteration.

### **Immunity of State/Fed Agencies**

The vendor shall defend and hold harmless the State and Federal funding source for the State of Iowa from liability arising from the vendor's performance of this contract and the vendor's activities with subcontracted and all other third parties.

### **Assignment**

Vendors may not assign contracts or purchase orders to any party (including financial institutions) without written permission of the General Services Enterprise - Purchasing.

### **Anti-Trust Assignment**

For good cause and as consideration for executing this purchase order, the vendor, through its duly authorized agent, conveys, sells, assigns, and transfers to the State of Iowa all rights, title and interest in and to all causes of action it may now or hereafter acquire under the anti-trust laws of the United States and the State of Iowa, relating to the particular goods or services purchased or acquired by the State of Iowa pursuant to the using State of Iowa agency.

### **Delivery and Acceptance**

When an award has been made to a vendor and the purchase order issued, deliveries are to be made in the following manner.

- A. Deliveries - All deliveries are to be made only to the point specified on the purchase order. If delivery is made to any other point, it shall be the responsibility of the vendor to promptly reship to the correct location. Failure to deliver procured goods on time may result in cancellation of an order or termination of a contract at the option of the State.
- B. Delivery Charges - All delivery charges should be to the account of the vendor whenever possible. If not, all delivery charges should be prepaid by vendor and added to the invoice.
- C. Notice of Rejection - The nature of any rejections of a shipment, based on apparent deficiencies disclosed by ordinary methods of inspection, will be given by the receiving agency to the vendor and carrier within a reasonable time after delivery of the item, with a copy of this notice to the General Services Enterprise - Purchasing. Notice of latent deficiencies which would make items unsatisfactory for the purpose intended may be given by the State of Iowa at any time after acceptance.

### **Delivery and Acceptance (cont)**

- D. Disposition of Rejected item - The vendor must remove at the vendor's expense any item rejected by the State. If the vendor fails to remove that rejected item, the State may dispose of the item by offering the same for sale, deduct any accrued expense and remit the balance to the vendor.
- E. Testing After Delivery - Laboratory analysis of an item or other means of testing may be required after delivery. In such cases, vendors will be notified in writing that a special test is being made and that payment will be withheld until completion of the testing process.

### **Title to Goods**

The vendor warrants that the goods purchased hereunder are free from all liens, claims or encumbrances.

### **Indemnification**

To the extent that goods are not manufactured in accordance with the State's design, the vendor shall defend, indemnify and hold harmless the State of Iowa, the State's assignees, and other users of the goods from and against any claim of infringement of any Letter Patent, Trade Names, Trademark, Copyright or Trade Secrets by reason of sale or use of any articles purchased hereunder. The State shall promptly notify the vendor of any such claim.

### **Nondiscrimination**

The vendor is subject to and must comply with all federal and state requirements concerning fair employment and will not discriminate between or among them by reason of race, color, religion, sex, national origin or physical handicap.

### **Warranty**

The vendor expressly warrants that all goods supplied shall be merchantable in accordance with the Uniform Commercial Code, Section 2-314 and the Iowa Code, Section 554.2314.

### **Taxes**



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The State of Iowa is exempt from the payment of Iowa sales tax, motor vehicle fuel tax and any other Iowa tax that may be applied to a specified commodity and/or service. Contractors performing construction activities are required to pay state sales tax on the cost of materials. The Iowa Department of Revenue exemption letter will be furnished to a vendor upon request.

**Hazardous Material**

All packaging, transportation, and handling of hazardous materials shall be in accordance with applicable federal and state regulations including, but not limited to, the Material Safety Data Sheet provision of O.S.H.A. Hazard Communication Standard 29CFR 1910.1200, and Iowa Administrative Code, Chapter 567.

**Public Records**

The laws of the State of Iowa require procurement records to be made public unless exempted by the Code of Iowa.

**Miscellaneous**

The terms and provisions of this contract shall be construed in accordance with the laws of the State of Iowa. Any and all litigation or actions commenced in connection with this contract shall be brought in Des Moines, Iowa, in Polk County District Court for the State of Iowa. If however, jurisdiction is not proper in Polk County District Court, the action shall only be brought in the United States District Court for the Southern District of Iowa, Central Division, providing that jurisdiction is proper in that forum. This provision shall not be construed as waiving any immunity to suit or liability, which may be available to the State of Iowa.

If any provision of this contract is held to be invalid or unenforceable, the remainder shall be valid and enforceable.

**Records Retention**

The vendor shall maintain books, records, and documents which sufficiently and properly document and calculate all charges billed to the State of Iowa throughout the term of this Agreement for a period of at least five (5) years following the date of final payment or completion of any required audit, whichever is later. The vendor shall at, no charge, permit the Auditor of the State of Iowa, or any authorized representative of the State (or where federal funds are involved, the Comptroller General of the United States or any other authorized representative of the United States government) to access and examine, audit, excerpt and transcribe any directly pertinent books, documents, papers, electronic or optically stored and created records, or other records of the vendor relating to orders, invoices, or payments documentation or materials pertaining to this Agreement.

**Independent Contractor**

The vendor is an independent contractor performing services for the State of Iowa, and as such shall not hold itself out as an employee or agent of the State.

**Performance Monitoring**

For all service contracts, the requirements of Iowa Code sections 8.47 shall be incorporated into final terms and conditions of the contract.

**Confidentiality**

Each party may have access to confidential information of the other party to the extent necessary to carry out their responsibilities under the Agreement and Software License Agreement. Such confidential information shall, at all times, remain the property of the party disclosing the confidential information. Each party shall preserve the confidentiality of the confidential information disclosed or furnished by the other party, and shall maintain procedures for safeguarding such confidential information. Each party shall accept responsibility for providing adequate supervision and training to its agents, employees and any approved contractors and subcontractors to ensure compliance with the terms of this Agreement.

**Works Made for Hire**

All information, reports, studies, flow charts, diagrams, and other tangible and intangible material of any nature, whatsoever, produced by the vendor for delivery to the State during the course of this engagement and all copies of any of the foregoing shall be the sole and exclusive property of the State, and all such material and all copies shall be deemed "works made for hire" of which the State shall be deemed the author.

To the extent that the materials are not deemed "works made for hire", the vendor hereby irrevocably grants, assigns, transfers, and sets over to the State all legal and equitable right, title, and interest of any kind, nature or description in and to the materials and the vendor shall be entitled to make absolutely no use of any of the materials except as may be expressly permitted in this Agreement.

**Vendor's Property**

Notwithstanding provisions of "works made for hire", the vendor shall own all of its pre-existing methods, techniques, and processes, including software and documentation, that it brings to this engagement and shall own all enhancements to these methods, techniques and processes, including software and documentation, that are developed during the course of this engagement ("Vendor's Property") and (b) the vendor shall have the right to retain copies of all materials referred to in "works made for hire" in its files evidencing its services for the Information Technology Enterprise. The vendor agrees to grant the State/ITE a royalty-free, nonexclusive, nontransferable license to use, duplicate and disclose the Vendor's Property for the purposes contemplated by this Agreement.

**N60**

NET 60 DAYS



For Your Technology Products and Service

**1303 50<sup>th</sup> Street, West Des Moines, IA 50266**

[www.embarkit.com](http://www.embarkit.com)

**(515)-440-1451 Phone (866)-440-1451 Toll (515)-440-1455 Fax**

**Network Design & Administration**—Consultation, Special projects, Office Networking, Remote Office Connections, Server/Storage Installation. Storage Area Networks. Maintenance and Service Contracts Support.

**Network Security:** Consultation, Installation. Symantec, CA, McAfee, Microsoft, Juniper, WatchGuard, Cisco.

**Power Solutions:** APC, Liebert, Tripplite, Cummins.

**OS Licensing:** Microsoft Win95,98,2000, 2000 Server, NT, Server 2003, Advanced Server 2003 and Novell, Nitix, Unix, Linux.

**Business Class Computer Acquisition**—PC, Notebook, PDA, and Servers. Brands: Dell, HP, IBM, Net Integration, Panasonic, Toshiba, Sony.

**Other Software, Peripheral, Audio/Visual, Accessories, Supplies, Printers, Scanners, and Plotters from most major vendors including:** HP, Lexmark.

**VoIP Telephone Systems**—Telephone utilization review, VoIP telephone systems installation, and VoIP telephone upgrades. Cisco, 3COM, Multitech Brands.

**24-Hour Help Desk and Tech Services**—Computer repairs & upgrades, Contracts or Hourly on-site technical support, data capture & entry.

**Employee Discounts**—On products and services for our Partner Accounts.

## Networking Services

Network Upgrades	MS Exchange Migrations
Managed Services	Server Consolidations
Wireless Implementations	Network Security
Cisco Implementations	Evening/Weekend Projects

## Technical/Repair Services

Break-Fix Repairs	Virus Removal
Printer Preventative Maintenance	Spam Filtering
Moves/Adds/Changes	

## Hardware

3Com	APC	Belkin
Cisco	Dell	Epson
HP	Hyundai	IBM
Infocus	Juniper	Lexmark
Linksys	Liebert	MultTech
NEC	Net Equalizer	Net Integration
Nortel	Palm	Panasonic
Polycorn	Proxim	Samsung
Sony	Toshiba	Tripp Lite
Viewsonic	WatchGuard	AND MORE!!!!

## Software

Adobe	Computer Associates	Linux
Macromedia	McAfee	Microsoft
Network Associates	Nitix	Novell
Symantec	Trend Micro	Unix
Veritas	AND MORE!!	